Marcus & Millichap



A 5,440 SQUARE FOOT AUTO REPAIR USE PROPERTY CONSISTING OF AUTO BAYS, PAINT BOOTHS, AUTO REPAIR AREAS, AND OFFICE SPACE SITUATED ON 26,290 SQUARE FEET OF LAND IN VAN NUYS, CA

14723 Aetna St Van Nuys, CA 91411

INVESTMENT ADVISORS

Brandon Michaels

Senior Managing Director of Investments Senior Director, National Retail Group Tel: 818.212-2794 brandon.michaels@marcusmillichap.com CA License: 01434685

Matthew Luchs

First Vice President Investments COO of The Brandon Michael's Group Tel: 818.212.2727 matthew.luchs@marcusmillichap.com CA License: 01948233

Eli Appel

First Vice President Investments Associate Director | National Multi Housing Group Tel: 818.212.2707 eli.appel@marcusmillichap.com CA License: 01918652

CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for aw thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2018 Marcus & Millichap. All rights reserved.

NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)















A 5,440 square foot auto repair use property consisting of auto bays, paint booths, auto repair areas, and office space situated on 26,290 square feet of land in Van Nuys, CA

The Brandon Michaels Group of Marcus & Millichap has been selected to exclusively market for sale 14723 Aetna Street, a 5,440 square foot auto repair property situated on 26,290 square feet of land in Van Nuys, CA. The subject property is located on Aetna Street, just north of Oxnard Street, just east of Kester Avenue and just west of Van Nuys Boulevard in the heart of Van Nuys, CA. The subject property benefits from direct freeway access to the Interstate 405 San Diego Freeway via Victory Boulevard, which leads to the Interstate 101 Hollywood Freeway and the Interstate 5 Golden State Freeway. The property sits directly in front of the Orange Line Busway. The subject property is zoned M2-1, and is located in a Tier 3 Transit Oriented Community (TOC).

14723 Aetna Street consists of 5,440 square feet of office area, storage, paint booths, and auto repair area. There is an additional 4,050 square foot canopy that encompasses additional auto bays that is not considered a part of the total building square footage. Site improvements consist of asphalt paved parking and driveway areas with concrete drainage swales and perimeter curbing. The subject building has a concrete block construction with a flat roof. The exterior finish has some decorative fluting and exposed-aggregate accents around the front and sides of the building. Ceilings are approximately 15' height and metal doors at the repair area. The roof is rolled, built-up composition over plywood sheathing supported by wood poles and beams. Of the purported square footage, approximately 2,500 square feet consists of auto bays and paint booths which make up the structure located at the eastern most portion of the property, and an additional 2,940 square feet of office space, of which approximately 504 square feet is second story space. The 4,040 square canopy is located to the west of two structures behind the parking lot, which consists of multiple auto-use bays.

14723 Aetna Street is currently occupied by Valley Collision Center on a month-to-month basis. Per the terms of the tenant's lease, they are scheduled to pay \$14,111.12 per month plus property taxes, insurance, utilities, and repairs & maintenance. They are currently not paying rent or cams, and has an existing cam balance and are delinquent on property taxes. Please contact the listing agents for additional information.















VAN NUYS AUTO REPAIR USE PROPERTY Situated on 26,290 Square Feet of Land



EXCELLENT VAN NUYS, CA LOCATION



MONTH TO MONTH LEASE PROVIDES A Multitude of options

- 5,440 square feet of office area, storage, paint booths, and auto repair area
- An additional 4,050 square feet of canopy area with multiple auto bays that is not included in the total building square footage
- 26,290 square feet of land zoned M2-1
- Tier 3 TOC

- Located on Aetna Street, just north of Oxnard Street, just east of Kester Avenue and just west of Van Nuys Boulevard in the heart of Van Nuys, CA
- Located directly in front of the Orange Line Busway
- Ideally Located less than 0.5 miles from Auto Dealership Row along Van Nuys Boulevard
- Van Nuys is the most populous neighborhood in the San Fernando Valley
- Direct Freeway Access

- Existing tenant occupies the property on a month to-month basis, but is in default under the terms their lease
- Potential Owner-User Opportunity
- Ideal Value-Add Opportunity through repositionin





of

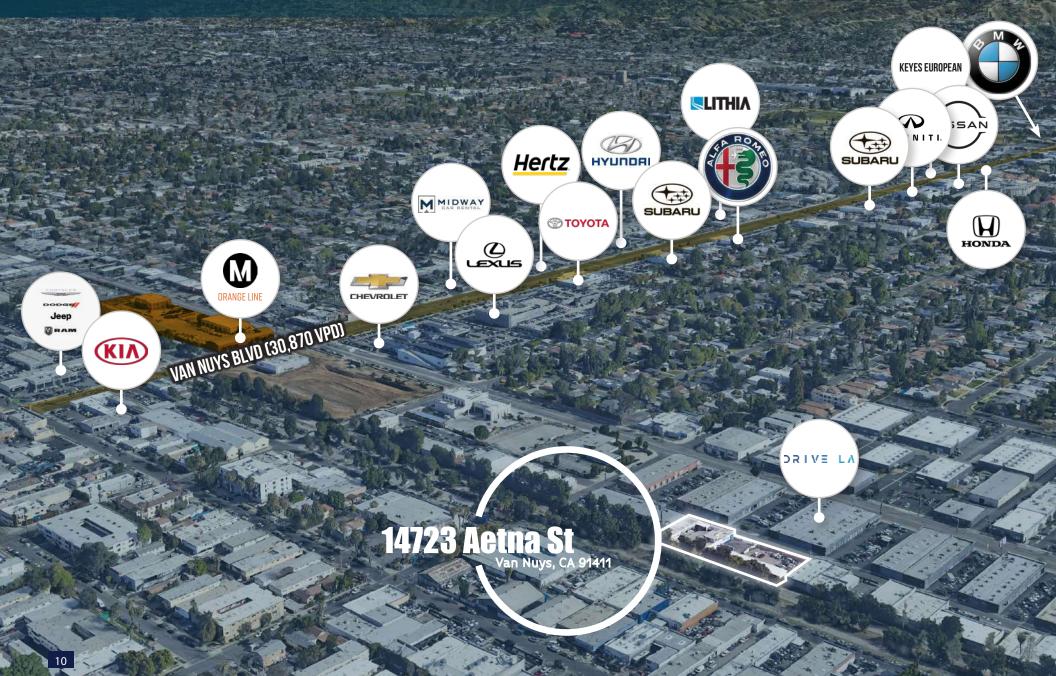
۱g

STRONG UNDERLYING DEMOGRAPHICS WITH DENSE IMMEDIATE POPULATION

- Over 41,876 people within one mile of the subject property, over 286,874 people within three miles, and over 699,587 people within five miles
 - The immediate submarket boasts an average household income within one, three, and five miles is \$80,019, \$95,368, and \$98,192, respectively
 - Median income within one, three, and five miles of \$58,845, \$66,457, and \$69,691, respectively
 - There are over 14,341 households within one mile of the subject property, and over 102,908 households within three miles
 - The median home value in the immediate area is \$711,912



VAN NUYS AUTO CORRIDOR



PROPERTY HIGHLIGHTS





Address	14723 Aetna St Van Nuys, CA 91411
Price	\$2,800,000
Building SF	5,440 SF
Lot Size	26,290 SF
Price/SF (Bldg)	\$515
Price/SF (Land)	\$107
Current CAP Rate*	4.37%
ProForma CAP Rate	8.57%
Occupancy	100%
Zoning	M2-1
тос	Tier 3
APN	2241-025-002
Year Built	1945
Nearest Major Cross Streets	Kester Ave & Oxnard St
Traffic Counts	11,042 VPD

TIER 3

CURRENT OCCUPANCY





*Tenant is currently not paying their rent or cams, and is delinquent on property taxes

RENT ROLL

	SF	FLR	%	LEASE START	LEASE EXPIRATION	INCREASES	RENT	RENT/SF	TIME AT CENTER	TERM REMAINING	LEASE TYPE	PF RENT	PF RENT/SF	PF LEASE TYPE
Valley Collision Center*	5,440	1	100.00%	2/1/2013	MTM	3% Annually	\$14,111.12	\$2.59	10.10 Year(s)	0.00 Year(s)	NNN (in arrears)	\$20,000.00	\$0.76	NNN
TOTAL	5,440		100%				\$14,111.12	\$2.59	10.10 Year(s)	0.00 Year(s)		\$20,000.00	\$0.76	

*Tenant is currently not paying their rent or cams, and is delinquent on property taxes.

OPERATING DATA

INCOME AND EXPENSE	CURRENT	PRO FORMA
Scheduled Lease Income	\$169,333	\$240,000
CAM Reimbursement	\$0	\$45,336
Effective Gross Income	\$169,333	\$285,336
Expenses*	\$45,336	\$45,336
Net Operating Income	\$123,997	\$240,000

LEASE ROLLOVER SCHEDULE

	МТМ	2022	2023	2024	2025	2026	2027+
SF	5,440	0	0	0	0	0	0
%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

OCCUPANCY HISTORY

	< 1 YEAR	1 - 3 YEARS	3 - 5 YEARS	5 - 10 YEARS	> 10 YEARS
SF	0	0	0	0	5,440
%	0.00%	0.00%	0.00%	0.00%	100.00%

EXPENSES BREAKDOWN*	PER YEAR	PER SF
Property Taxes @ 1.25%	\$35,000	\$6.43/SF
Management	\$0	\$0.00/SF
Insurance	\$2,176	\$0.40/SF
Utilities	\$1,904	\$0.35/SF
Trash Removal	\$1,904	\$0.35/SF
Grounds Maintenance	\$1,360	\$0.25/SF
Repairs & Maintenance	\$2,992	\$0.55/SF
TOTAL	\$45,336	\$8.33/\$0.69

*ProForma Operating expenses based on industry averages

OCCUPANCY

	100%
Vacancy	0.00%
# of Units	1
Occupied Units	1
Occupied SF	5,440
Vacant SF	0
Average Unit SF	5,440

PROPERTY SUMMARY

and) 5107 Rate* AP Rate 8.57% 100% M2-1 Tier 3 2241-025-002 1945	Address	14723 Aetna St Van Nuys, CA 91411
26,290 SF dg) \$515 nnd) \$107 P Rate* 4.37% AP Rate 8.57% 100% M2-1 Tier 3 2241-025-002 1945	Price	\$2,800,000
dg) \$515 and) \$107 A Rate* A P Rate B 57% 100% M2-1 Tier 3 2241-025-002 1945	Building SF	5,440 SF
and) 5107 Rate* AP Rate 8.57% 100% M2-1 Tier 3 2241-025-002 1945	ot Size	26,290 SF
AP Rate* 4.37% AP Rate 8.57% 100% M2-1 Tier 3 2241-025-002 1945	Price/SF (Bldg)	S515
AP Rate 8.57% Van Nuys, CA 91411 100% 100% M2-1 Tier 3 2241-025-002 1945	Price/SF (Land)	PROGRESSIVE \$107
AP hate 8.37% 100% M2-1 Tier 3 2241-025-002 1945	Current CAP Rate*	NILL Contract Surveys Pacifity 4.37%
M2-1 Tier 3 2241-025-002 1945	roForma CAP Rate	8.57%
Tier 3 2241-025-002 1945	ccupancy	100%
2241-025-002 1945	oning	M2-1
1945	oc	Tier 3
	PN	2241-025-002
	⁄ear Built	1945
or Cross Streets Kester Ave & Oxnard St	learest Major Cross Streets	Kester Ave & Oxnard St
ts 11,042 VPD	affic Counts	11,042 VPD

*Tenant is currently not paying their rent or cams, and is delinquent on property taxes.

CLOSE PROXIMITY TO NEARBY NEIGHBORHOODS



VAN NUYS, CA

Van Nuys, the most populous neighborhood in the San Fernando Valley, is undergoing substantial changes by way of significant development and the proposed East San Fernando Valley Light Rail Line

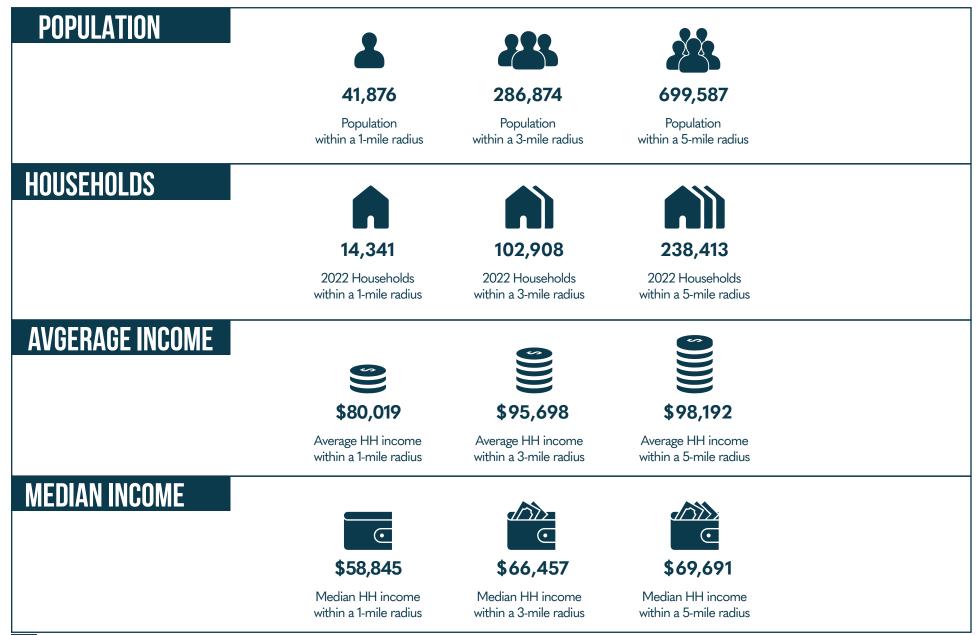
14723 Aetna Street is located in the East San Fernando Valley submarket of Van Nuys, CA. Van Nuys is a neighborhood in the central San Fernando Valley region of Los Angeles, California. Home to Van Nuys Airport and the Valley Municipal Building, it is the most populous neighborhood in the San Fernando Valley. The subject property is ideally positioned amongst a sea of industrial and auto-use properties.

The subject property, which sits approximately 1.3 miles from the Interstate 405 San Diego Freeway, is ideally located for an auto repair use facility. Auto dealership row along Van Nuys Boulevard is located less than 0.5 miles from the subject property, including auto dealerships such as Keyes Chevrolet, Keyes Toyota, Keyes Mercedes, Subaru Sherman Oaks, Van Nuys Alfa Romeo, Keyes, Hyundai, Infiniti of Van Nuys, Van Nuys Nissan, Audi Van Nuys, and BMW of Sherman Oaks.

The subject property benefits from a dense population in the immediate area, with over 41,876 people within one mile of the subject property, over 286,874 people within three miles, and over 699,587 people within five miles. The immediate submarket boasts an average household income within one, three, and five miles of \$80,019, \$95,368, and \$98,192, respectively, with a median income within one, three, and five miles \$58,845, \$66,457, and \$69,691, respectively. There are over 14,341 households within one mile of the subject property, and over 102,908 households within three miles. The median home value in the immediate area is \$711,912.

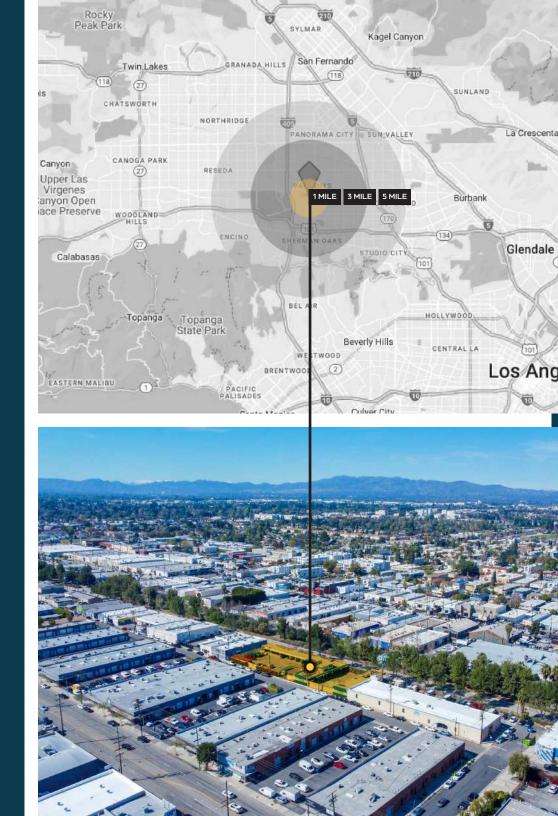


DEMOGRAPHICS



DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
Population	41,876	286,874	699,587
Households	14,341	102,908	238,413
Average Household Size	2.8	2.7	2.9
Annual Growth 2010-2022	0.3%	0.5%	0.4%
Median Age	37.8	38.8	38.5
Owner Occupied Households	3,866	35,711	96,019
Renter Occupied Households	10,312	66,365	140,247
Average Household Income	\$80,019	\$95,698	\$98,192
Median Household Income	\$58,845	\$66,457	\$69,691
Businesses	3,192	20,499	37,227





BRANDON MICHAELS

14723 Aetna St Van Nuys, CA 91411

BRANDON MICHAELS

Senior Managing Director of Investments Senior Director, National Retail Group Tel: 818.212.2794 brandon.michaels@marcusmillichap.com CA License: 01434685 www. BrandonMichaelsGroup.com

MATTHEW LUCHS

Chief Operating Officer First Vice President Investments Tel: 818.212.2727 matthew.luchs@marcusmillichap.com CA License: 01948233 www. BrandonMichaelsGroup.com

ELI APPEL

First Vice President Investments Associate Director, National Multi Housing Group Tel: 818.212.2707 eli.appel@marcusmillichap.com CA License: 01918652